



TEA CHAMPAGNE PRIVATE LTD

MARKET REPORT FOR SALE 31/2025

MARKET DESCRIPTION

CTC:

- Fair Demand (69%).
- Prices across most varieties were irregular and generally easier, although there was a slight improvement in enquiry.
- Internal buyers remained the mainstay of the market, with fair support from exporters and major blenders.

DUST:

- Demand: Good demand (71%).
- Market was easier with quality. However, medium, and common/plainer varieties saw slightly improved prices due to increased demand in these categories.
- Internal buyers active. Major buyer selective.

STAC	AUCTION SOLD QNTY (IN LAKH KGS)						IN MILLION KGS			
SALE	SALE 31		OUT %	SALE 30		OUT %	UPTO THE SALE 2025		UPTO THE SALE 2024	
TEA TYPE	Qnty	Avg Price		Qnty	Avg Price		Qnty	Avg Price	Qnty	Avg Price
CTC	33.74	169.28	31.30	30.65	167.17	31.28	38.86	182.11	31.66	202.08
DUST	3.50	175.10	29.42	3.86	178.66	24.14	4.88	188.55	4.83	197.73
TOTAL	37.24	169.82	31.13	34.52	168.45	30.54	43.74	182.83	36.49	201.51

AREA WISE SOLD QNTY (IN LAKH KGS) & AVG PRICES

AREA	DOOARS				+/-		TERAI				+/-	
SALE NO.	SALE-31 CY		SALE-31 LY				SALE-31 CY		SALE-31 LY			
	EST	BLF	EST	BLF	EST	BLF	EST	BLF	EST	BLF	EST	BLF
SOLD QTY	12.96	13.34	14.35	11.50	-1.39	0.68	4.43	6.19	4.07	6.19	0.36	-1.04
AVG PRI	245.51	113.94	247.37	148.80	-1.86	-33.61	214.60	101.69	237.36	137.77	-22.76	-35.23

GRADE WISE TOP GARDEN PRICES

BOP		BOPSM		BP		OF	
Mark	Price	Mark	Price	Mark	Price	Mark	Price
KARALAVALLEYROYAL	301	BINAGURI	326	NEPUCHAPUR	359	RYDAK	350
HOPE	285	KARTICK	326	KARTICK	356	JITI	341
KARTICK	284	RYDAK	317	BINAGURI	351	NEPUCHAPUR	341
JITI	266	DALGAON	303	RYDAK	350	BINAGURI	337
GOPALPUR	261	BARADIGHI	303	KARALAVALLEYROYAL	341	KARTICK	337
TAIPOO	250	KARALAVALLEYROYAL	300	JITI	332	HOPE	336
HULDIBARIROYAL	245	NEPUCHAPUR	296	ARYAMAN	330	KARALAVALLEYROYAL	331
AIBHEEL	241	JITI	295	HOPE	329	GHATIAROYAL	326
SARAT	241	GOPALPUR	286	BARADIGHI	327	BARADIGHI	326
LEESHRIVER	236	KUMARGRAM	284	GHATIAROYAL	326	KUMARGRAM	321

PD		DUST	
Mark	Price	Mark	Price
BINAGURI	311	BINAGURI	286
RYDAK	306	GULMA	279
KARTICK	303	RYDAK	276
ARYAMAN	300	GHATIAROYAL	275
GHATIAROYAL	282	HOPE	273
JITI	282	JITI	258
KARALAVALLEYROYAL	281	GAIRKHATA	253
MORAGHAT	278	MATHURA	247
HOPE	276	DIMAGOLD	243
PALASHBARIROYAL	276	DIANARAMBARI	241

TOP 10 BUYERS QNTY (IN LAKH KGS) WITH AVG PRICE

SL NO	LEAF			DUST		
	BUYERS	QNTY	PRICE	BUYERS	QNTY	PRICE
1	TATA CONSUMER PRODUCTS LIMITED	1.69	94.07	JAMNADAS TRIBHOVANDAS & CO.	0.29	139.26
2	RAJESH & COMPANY	1.20	93.72	TEA LEAF INDIA	0.27	202.00
3	DEESHA TRADE ENDEAVOUR PVT LTD	0.98	93.41	JINDUTT PHARMACEUTICALS	0.19	197.69
4	DALMIA ENTERPRISES	0.97	307.95	VIKRAM TEA PROCESSOR PVT LTD	0.15	230.01
5	LEAF TEA HOUSE	0.96	206.76	SHAH TEA TRADING	0.14	126.36
6	HINDUSTHAN UNILEVER LIMITED	0.96	97.84	ASHIS TEA TRADERS	0.13	214.94
7	MAMTA TEA COMPANY	0.80	152.94	BANSAL FRESH TEA & CONSUMER PRODUCT LLP	0.12	102.88
8	PARMESHWARI TEA COMPANY	0.71	239.52	ARUN OVERSEAS	0.12	162.68
9	EMCO TEA INDIA IMPORT & EXPORT PVT. LTD	0.55	151.12	KAMAL SANCHETI & SONS(HUF)	0.11	121.13
10	VIKRAM IMPEX PVT LTD	0.55	100.72	LAKSHITA ENTERPRISE	0.10	192.04

TOP 20 GARDEN QNTY AND AVG PRICE UPTO S31

SL No.	Mark	THIS YEAR		LAST YEAR		Diff Qty	Diff Price
		Qty	Avg Price	Qty	Avg Price		
1	KARTICK	1,63,213	360.40	1,01,289	373.90	61,924	-13.49
2	BINAGURI	3,58,980	349.82	3,53,081	307.99	5,899	41.83
3	ARYAMAN	42,946	332.47			42,946	
4	RYDAK	2,21,122	330.76	2,00,524	333.06	20,598	-2.29
5	GHATIA ROYAL	1,08,991	330.03	26,409	313.81	82,582	16.22
6	NEPUCHAPUR	1,68,349	327.16	1,66,484	309.24	1,865	17.92
7	BARADIGHI	1,90,209	324.48	1,67,442	326.21	22,767	-1.73
8	GULMA	3,13,916	321.44	1,45,626	322.36	1,68,291	-0.91
9	JITI	2,91,888	319.94	3,53,816	310.16	-61,928	9.78
10	HOPE	1,46,038	319.23	2,16,789	310.55	-70,752	8.68
11	LAKHIPARA	90,365	319.11	4,510	276.63	85,855	42.47
12	BHATKAWA	89,455	317.84	98,903	318.58	-9,448	-0.73
13	KARALA VALLEY ROYAL	1,15,507	313.10	94,936	288.44	20,571	24.66
14	PAHARGOOMIAH	2,61,510	312.60	2,06,778	299.14	54,732	13.46
15	CHULSA	54,078	310.76	1,17,173	337.14	-63,095	-26.38
16	MORAGHAT	2,49,078	308.29	2,93,207	304.37	-44,128	3.92
17	MAINAK ROYAAL	49,106	304.90	14,141	302.03	34,965	2.87
18	DALGAON	2,48,730	303.60	2,48,429	319.17	301	-15.58
19	GOPALPUR	1,22,617	302.77	1,50,048	269.63	-27,432	33.14
20	MEENGLAS	3,26,558	301.11	2,31,413	292.39	95,145	8.72

SILIGURI AUCTION DOOARS GRADE TO GRADE GAP FOR LAST 5 YEARS :(SALE 31) SEASON -2025/26

DOOARS EST

SEASON	BOP	BOPSM	BOP-BOPSM	BP	BOPSM-BP	OF	BP-OF	PD	OF-PD	DUST	PD-D
2025	212.26	247.21	-34.95	263.59	-16.38	256.41	7.18	234.17	22.24	216.15	18.02
2024	216.45	249.39	-32.94	261.43	-12.04	252.28	9.14	242.53	9.76	230.33	12.20
2023	190.78	211.75	-20.97	223.74	-11.99	211.64	12.10	197.68	13.96	186.83	10.85
2022	195.70	230.97	-35.27	247.53	-16.56	246.03	1.50	226.23	19.80	203.64	22.59
2021	173.24	206.22	-32.99	220.81	-14.58	211.76	9.04	191.82	19.95	172.53	19.29

DOOARS BLF

SEASON	BOP	BOPSM	BOP-BOPSM	BP	BOPSM-BP	OF	BP-OF	PD	OF-PD	DUST	PD-D
2025	98.92	108.59	-9.67	117.09	-8.50	116.58	0.51	116.38	0.20	137.08	-20.71
2024	136.86	145.12	-8.26	152.59	-7.46	149.10	3.49	146.77	2.33	162.83	-16.06
2023	111.13	114.14	-3.02	118.07	-3.93	117.59	0.49	111.55	6.04	117.92	-6.38
2022	113.71	126.34	-12.62	129.13	-2.79	119.69	9.44	134.30	-14.61	113.87	20.43
2021	123.58	130.47	-6.89	132.60	-2.13	129.40	3.20	120.60	8.81	125.04	-4.44

DOOARS EST & BLF COMBINED

SEASON	BOP	BOPSM	BOP-BOPSM	BP	BOPSM-BP	OF	BP-OF	PD	OF-PD	DUST	PD-D
2025	136.57	151.74	-15.17	188.06	-36.32	190.84	-2.78	176.00	14.85	201.39	-25.39
2024	166.60	186.39	-19.80	210.98	-24.59	210.26	0.72	205.33	4.93	222.09	-16.76
2023	150.52	153.85	-3.33	180.30	-26.45	173.01	7.29	168.72	4.30	182.66	-13.94
2022	169.26	187.87	-18.61	210.09	-22.22	210.43	-0.34	210.54	-0.11	198.70	11.84
2021	156.00	182.32	-26.32	207.56	-25.24	199.36	8.20	180.76	18.60	171.33	9.43

PRICE RANGE SOLD QNTY AND PERCENTAGE								
Price Range	Sold Qty (In lac)		Sold %		Upto Sold Qnty In MLN Kgs			
					2025/2026		2024/2025	
	Sale-31	Sale-30	Sale-31	Sale-30	QNTY	%	QNTY	%
90 <= x < 120	16.26	16.41	43.64%	47.54%	14.73	33.67%	4.33	11.86%
120 <= x < 150	2.96	2.29	7.94%	6.62%	7.42	16.95%	9.52	26.08%
150 <= x < 180	1.70	1.53	4.55%	4.43%	2.41	5.51%	3.16	8.66%
180 <= x < 210	2.18	1.44	5.85%	4.18%	2.23	5.10%	2.78	7.62%
210 <= x < 240	4.61	3.78	12.37%	10.96%	3.49	7.98%	3.84	10.51%
240 <= x < 270	4.70	4.07	12.61%	11.79%	4.58	10.47%	4.63	12.69%
270 <= x < 300	3.08	2.58	8.27%	7.48%	3.83	8.75%	3.70	10.14%
300 <= x < 330	1.23	1.52	3.30%	4.41%	2.92	6.68%	2.43	6.67%
330 <= x < 360	0.54	0.78	1.46%	2.25%	1.46	3.34%	1.51	4.15%
360 <= x < 390	0.00	0.12	0.00%	0.34%	0.68	1.56%	0.59	1.62%

FUTURE OFFERING IN PKGS						
SALE	2025/2026			2024/2025		
	CTC	DUST	TOTAL	CTC	DUST	TOTAL
32	133643	15207	148850	96860	9071	105931
33	132543	13025	145568	105905	9185	115090
34	122593	16024	138616	125006	9783	134789

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